

Roger Figuereo

CISSP | IT & Security Leadership · Team & Budget Ownership · Infrastructure · Security Operations · AI Governance

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PROFESSIONAL SUMMARY

IT and security leader with 15+ years owning enterprise technology functions end to end — strategy, roadmap, budget, vendors, team, and security posture. Currently the senior owner of technology and security for a 200-employee national consumer brand, directing a \$1.1M+ portfolio across 15 vendor contracts. Previously ran a \$1.7M IT function for a decade with a team of three hired and developed in seat plus managed-provider oversight, delivering \$300K in recurring annual savings and leading the firm to ISO/IEC 27001 certification and SOC 2 Type II attestation. Builds the functions that did not previously exist — cybersecurity, disaster recovery, service management and SLAs, and an AI governance framework mapped to NIST AI RMF 1.0 and ISO/IEC 42001 adopted by the executive team. CISSP and CompTIA Security+ certified, with applied AI credentials across Azure, AWS, and Google Cloud. Fifteen years of progressive technical and leadership experience in lieu of a bachelor's degree. Bilingual in English and Spanish.

CORE COMPETENCIES

Multi-Year IT Strategy & Technology Roadmap · Team Leadership, Hiring & Development · Budget Ownership & Vendor Negotiation · Executive & Stakeholder Management · Cybersecurity Strategy & Risk Management · Security Governance, Policy & Standards · AI Governance & Responsible AI · Identity & Access Management · Vulnerability & Threat Management · Incident Response · Disaster Recovery & Business Continuity · Multi-Site Infrastructure · Endpoint & MDM Management · Third-Party Risk & Vendor Security Assessment · Team Leadership & MSP/MSSP Oversight · IT Governance, KPIs & Service Metrics · Compliance (SOC 2 Type II, ISO/IEC 27001, NIST CSF 2.0, NIST AI RMF 1.0, ISO/IEC 42001, CIS Controls, HIPAA)

PROFESSIONAL EXPERIENCE

Senior Systems & Security Administrator

May 2025 – Present

NOBULL — Boston, MA · national direct-to-consumer athletic brand, ~200 employees

Senior owner of the enterprise technology and security function. Scope: 1 direct report plus managed security services partner, \$1.1M+ annual technology budget across 15 vendor contracts, full technology roadmap.

- Direct the 15-contract vendor portfolio behind the \$1.1M+ budget — managed security services, the enterprise edge platform, and endpoint lifecycle among them — through renewal negotiation, consolidation, and risk-based investment decisions.
- Serve as the organization's senior security authority — set strategy and roadmap, assess technology risk, and report posture, exposure, and remediation priorities to executives.
- Established the enterprise AI governance program from the ground up — acceptable-use policy, risk assessment framework, delegated-access permission model, and adoption guardrails mapped to NIST AI RMF 1.0 and ISO/IEC 42001, adopted by the executive team ahead of any user-facing rollout. Rolled out and administer four enterprise AI platforms under it, tiered deliberately by department need rather than standardized on one tool — ChatGPT and Microsoft Copilot workforce-wide, Claude for power users and code, Perplexity for research and market analysis — each with identity-bound access, license management, and its own data-handling review.
- Architected and maintain the enterprise edge security tier — WAF, DDoS mitigation, and zero-trust access — for global workloads and customer-facing services: 60 DDoS attacks mitigated in 12 months, 46% of inbound traffic filtered as malicious, ~72.7M bot requests blocked monthly, and 100+ counterfeit storefront takedowns protecting brand IP.
- Designed and deployed zero-trust network access from the ground up, replacing legacy VPN with brokered per-application private access and inline inspection of outbound web traffic workforce-wide.
- Built the third-party security review pipeline from the ground up — intake, vendor questionnaires, SOC 2 evidence review, data-handling and access scoping, and documented risk-acceptance decisions gating every new platform before procurement.
- Executed the endpoint management consolidation: retired a redundant MDM and merged the survivors into a single co-managed stack — one plane owning enrollment, zero-touch provisioning, compliance policy, and conditional access; the other owning RMM, patching, scripting, and ticketing — cutting \$12K in annual license spend and ending machine sprawl with zero end-user downtime.
- Lead disaster recovery and business continuity — evaluated the market, selected and deployed the enterprise backup and DR platform across Microsoft 365, AWS, and Google workloads, establishing recoverability and retention standards where none existed, backed by on-premises NAS for local restore.
- Own vulnerability management end to end and serve as lead responder for security and systems incidents — EDR and managed detection response, phishing triage, containment, root-cause analysis, and periodic access reviews, aligned to SOC 2 Type II and NIST CSF 2.0.
- Built the IT service management function and SLAs from the ground up (ITIL-aligned service desk), and cut onboarding and offboarding from three days to one through automation across Microsoft Graph, Slack, and serverless edge workers.
- Administer and govern the Snowflake and GitHub organizations — configuration, identity-bound SSO access, role and permission models, and periodic access review — and wrote the internal MCP servers brokering agent access to them under per-role, identity-bound tokens, shipped through CI/CD with secrets held in 1Password and injected at deploy time rather than committed to source.

Principal Consultant

September 2023 – May 2025

Independent IT & Cybersecurity Consulting — Greater Boston, MA

Acting security executive (vCISO) for legal and nonprofit clients with no in-house security function. Ran concurrent with the EDC role from June 2024.

- Built greenfield client environments from zero — tenant setup, Entra ID and Microsoft 365 configuration, NinjaOne RMM and endpoint management, device enrollment and imaging, patch policy, backup, and remote access — with documented runbooks and administrative handoff, then retained steady-state scope.
- Hardened client environments as part of every build: MFA and Conditional Access enforcement, endpoint protection deployment, backup and recovery testing, and least-privilege access design.
- Facilitated cyber incident response tabletop exercises with leadership teams, pressure-testing escalation paths, decision-making, and communications against realistic breach scenarios.
- Performed penetration testing with Metasploit, delivering exploitability findings, risk-ranked remediation guidance, and retest validation.
- Stood up vendor security assessment and third-party risk processes for clients with no procurement security function, advising on tooling selection, access controls, and Microsoft 365 hardening with roadmaps mapped to NIST CSF and CIS Controls.

- Ran vulnerability management across a 5,000-machine estate, triaging 100,000+ alerts annually through the Rapid7 platform and driving patch and configuration remediation to closure with system owners.
- Executed risk assessments, vulnerability testing, and security audits against NIST CSF, CIS Controls, ISO/IEC 27001, SOC 2, and HIPAA control requirements, strengthening organizational compliance posture.
- Led investigations and end-to-end incident response, presenting root-cause analysis and remediation plans to senior leadership.
- Built security awareness training that measurably improved phishing resistance, and partnered with engineering to embed security requirements into the software development lifecycle.

IT Manager

April 2013 – September 2023

Elkus Manfredi Architects LTD — Boston, MA · 300-person professional services firm

Scope: 3 direct reports plus outsourced MSP, full vendor portfolio, \$1.7M annual IT budget.

- Led a three-person team — every member hired, onboarded, and developed in seat — and directed an outsourced managed service provider; set standards, escalation paths, and ticket-handling practice, and owned hiring, performance management, and career development.
- Managed the full vendor portfolio and a \$1.7M annual IT budget, delivering \$300K in recurring annual savings through consolidation and renegotiation, and directing multi-year modernization with executive stakeholders.
- Platform owner for a hybrid Azure and Microsoft 365 environment serving ~300 users across a decade — full accountability for infrastructure, endpoints, identity, service delivery, and the technology roadmap.
- Led the firm to ISO/IEC 27001 certification and SOC 2 Type II attestation, owning control design, evidence collection, and auditor engagement; implemented Vanta for continuous compliance and vendor risk monitoring.
- Delivered a zero-downtime migration from Exchange Server 2019 to Microsoft 365, moving 300+ mailboxes on schedule with no business disruption.
- Directed change management and firm-wide training, cutting operating cost ~20%; reduced monthly security alert volume 20% through tuning, endpoint hardening, and root-cause remediation.
- Established the firm's vendor security assessment process, its service management function and SLAs, and the identity, endpoint, and system hardening standards adopted firm-wide.

Lead Security Analyst & Signal Operations Leader

October 2010 – January 2019

United States Army — Active Duty & Reserve

Reserve service ran concurrent with the civilian role.

- Led and developed ~30 personnel across Signal (25-series) and Cyber Operations (17-series) teams, including three combat deployments — responsible for training, readiness, performance, and career development.
- Owned mission-critical communications and information systems supporting 5,000+ users across domestic bases and three overseas sites, maintaining zero mission-impacting outages.
- Enforced information assurance requirements, access controls, classified media handling, and configuration standards under governing military security policy.
- Delivered the deployed communications and information systems Civil Affairs teams operated on for partner-nation and interagency missions.
- Briefed senior leadership on system performance, operational risk, and security posture; designed technical training that reduced user-driven incidents by 35%.

TECHNICAL SKILLS

Security Operations	Microsoft Defender XDR, Huntress MDR, CrowdStrike Falcon, Rapid7, Microsoft Purview (DLP & data governance), Zscaler ZIA/ZPA, Cloudflare (WAF, DDoS, DNS, Zero Trust), penetration testing (Metasploit), vulnerability management, MFA/SSO/Conditional Access
Governance & Compliance	SOC 2 Type II, ISO/IEC 27001, NIST CSF 2.0, CIS Controls, HIPAA, NIST AI RMF 1.0, ISO/IEC 42001, OWASP Top 10, Vanta, third-party risk management, vendor security assessment, policy authorship, tabletop exercises
Endpoint & MDM	Microsoft Intune, NinjaOne (RMM, patching, scripting, ticketing), NinjaOne + Intune co-management, Kandji, Autopilot, Windows and macOS fleet management, baseline and configuration profiles, application packaging
Identity & Cloud	Entra ID (Azure AD), Microsoft 365, Exchange Online, SharePoint & OneDrive, Conditional Access, group policy · Azure — Azure Container Apps (managed Kubernetes-based platform), infrastructure as code with Terraform and Bicep, managed identity, network security groups and segmentation · AWS (supporting)
Platforms & Network	Snowflake and GitHub (organization administration, role and permission governance, access review), Shopify, Freshservice, Asana, Tableau · Cisco Meraki firewall, SD-WAN, switching, wireless · multi-site branch connectivity, VPN and remote access
Continuity & Storage	Commvault (enterprise backup and DR across Microsoft 365, AWS, and Google workloads), NetApp enterprise storage (replication, DR), Synology NAS
Service Management Reporting & Automation	ServiceNow and Freshservice (ITIL-aligned), NinjaOne ticketing, SLA design and attainment reporting, Jira PowerShell, TypeScript, Terraform, Bicep, Microsoft Graph API, Power Automate, Cloudflare Workers, infrastructure as code, CI/CD build and deploy pipelines, secrets management (1Password, injected into Git workflows and Azure Container CLI deploys), Model Context Protocol (MCP) server development, multi-platform enterprise AI administration — Claude, ChatGPT, Microsoft Copilot, Perplexity

CERTIFICATIONS, EDUCATION & RECOGNITION

Security & Governance	CISSP — Certified Information Systems Security Professional · CompTIA Security+ · OWASP SAMM Fundamentals
AI & Cloud	Claude Certified Architect · Microsoft Certified: Azure AI Engineer Associate · AWS Certified AI Practitioner · Google Cloud Professional Machine Learning Engineer
Education & Training	U.S. Army technical and leadership training — Signal (25-series) and Cyber Operations (17-series); fifteen years of progressive technical and leadership experience in lieu of a bachelor's degree.
Clearance & Service	U.S. Army veteran — previously held a U.S. government security clearance, eligible for sponsorship and reinvestigation · Army Commendation Medal · Army Achievement Medal (multiple) · National Defense Service Medal · Afghanistan Campaign Medal · Global War on Terrorism Service Medal
Languages	English and Spanish (native/bilingual)